



September 26, 2007

As a current customer of our Klüber Lubrication specialty lubricants shipped in a 25/30kg metal pail, you may have experienced some damage to the container such as dents, deformations, etc. due to improper handling during transit. These types of damages result in additional time and money spent by both of us. For this reason a decision has been made to change metal pails to a more durable plastic pail.

Our new plastic pail with a 25/30kg capacity have the following advantages:

- No returns due to damage in transit.
- No additional carton packing, eliminating the need for intermediate storage and disposal
- No damage to the containers during in-house goods flow
- Simple disposal of empty containers
- Additional handling work and costs for exchanging the skeleton containers are eliminated

Below is a comparison of the two containers:

	<u>Present container:</u> Metal Pail	<u>New container:</u> Plastic Pail (HDPE)
Inner top approx.	328 mm	336 mm
Inner bottom approx.	312 mm	309 mm
Height without lid approx.	400 mm	403 mm
Weight approx.	2,050 g	1,750 g

If there are container specifications on file in your company, we ask you amend them accordingly. Your current pricing will not be affected due to the changeover.

If you have any questions regarding the container change-over, please feel free to contact your Klüber Sales Representative or our Customer Service department at 1-800-447-2238.

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Lubrication is our World